

NAVIGATION NEWS

GERMANY APPROACH CHARTS

As an answer to customer requests Moving Terrain has adopted the complete series of VFR approach plates of Germany as a standard option for all units. They are available



for the latest and earlier models of the MT systems. They can be "armed" before approaching the field, and they automatically "deploy" as the ACFT touches the perimeter of the area depicted by the charts. Charts can be easily loaded to an existing system from any office PC or laptop through our update-kit.

New Sister Company in Florida

To directly and quickly serve the customers in North America. By setting up a sister company in Clearwater, Florida, for production, sales and support, MT is able to support the increasing number of North American customers. The MT team consisting of Hans Konle, Ron Nichols, Mike Nummy and Dee Cinquegrani are expanding the sales network as well as directing the marketing strategies. They are placing a large emphasis on trade shows, to

EXPANSION CONTINUES... MOVING TERRAIN in a new environment



Continuing its expansion MT is moving into newly built offices adjacent to the airport of Kempten. Building up more staff in the enhanced location will provide for a faster and better service. Furthermore, the location within the Kempten traffic pattern increases the options for technical support.

On the way to a public company

MT, late last year, changed its corporate formation from a GmbH to an AG, which will legally enable it to go public, a future goal after seven years of solid growth. Majority shareholder and CEO is Stefan

Unzicker. As an aeronautical engineer and Air Transport Pilot he founded MT in 1993. Intermediate and long term targets are dynamic growth, international expansion and product diversification.

meet existing and future customers. The office premises are strategically located at the apron of St. Petersburg Airport adjacent to the FAA flight service station and the flight shop thus close to much business travel and helicopter traffic.

Office building at the apron of the airport, in front S. Unzicker



MOVING TERRAIN ON TV

n-tv broadcasts on Moving Terrain and its historic and scientific background in an episode of its science magazine "Future + Technology". In the avionics special it reports on the high tech development, production and real live application of the navigation units. Of course company history and development are part of the newscast. The report is repeated several times.

Watch it yourself on **n-tv**:

19.04.2001 21.30 h (9.30 pm)
 20.04.2001 16.30 h (4.30 pm)
 21.04.2001 11.35 h (11.35 am)

EARLY CUSTOMER STILL ENTHUSIASTIC

Astronaut Dr. Ulf Merbold - a proud owner of the MT System



For Germany, manned venturing into outer space commenced with Dr. Ulf Merbold. In 1983 Dr. Merbold was the first German ESA astronaut who carried out numerous experiments in a team with five US colleagues (STS-9, Spacelab-1). The threefold astronaut is not only active in outer space, but he is a professional instrument pilot and is also rated for acrobatic flight. For a number of years he has operated his Seneca to and from many international airports as well as tiny strips. He relies on the effectiveness of his Moving Terrain System, especially during IFR/VFR transition phases that occur frequently approaching small airfields. The straightforward to use navigation aid permits full concentration on airspace observation.

HAI 2001 - GREAT SUCCESS FOR SISTER COMPANY

From February 11th to 13th Moving Terrain attended this years Helicopter Association International (HAI) meeting in Anaheim at a beautiful, nearby, enhanced convention complex. The company presented its new software generation for the proven MT-Ultra unit. The crew Dee Cinquegrani, Ron Nichols, Mike Nummy and Stefan Unzicker were overwhelmed by the amount of interest that especially the passenger information and entertainment device for helicopters created. Ron was particularly amazed about the number of helicopter operators that visited the booth who have been using computerized MT systems for a long time.

MULTIBETON GmbH selected MT Systems for the company aircrafts



Pilot P. Stabik in front of the company's King Air 300

The MULTIBETON GmbH, producer of modern floor heating systems, equipped its ACFT King Air 300, Beech Bonanza and Circus SR 20/22 with the MT-Systems. The pilots P. Stabik and A. Feist: "We have been flying with MT units for a number of years - there is nothing better anywhere!"



B. Egle and company (Bell Helicopters) visiting MT booth



(l.to r.) Mike Nummy, Stefan Unzicker, Dee Cinquegrani, Ron Nichols